

Message Text

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12

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DRAFTED BY EB/OT/TA:DDGRIMMER/COM/OTP/IND:BHAMMERSCHLAG

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EB/TT/TD: BLACK

OTP:CJOYCE

COM/OT :JRICARDSON

TREASURY:MCHAVES

EB/OT/STA:MNAYOR

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R 062213Z DEC 74

FM SECSTATE WASHDC

TO AMEMBASSY OTTAWA

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E.O. 11652, N/A

TAGS : ETEL, ETRD, CA

SUBJECT : COMPUTER/COMMUNICATIONS AND OFFSET CONSULTATION
REQUESTS

REF : (A) OTTAWA 3867, (B) OTTAWA 3870

1. WE CONCUR WITH EMBASSY VIEW THAT FIRST OBJECTIVE SHOULD
BE TO GET LONG-DELAYED COMPUTER/COMMUNICATIONS CONSULTA-
TIONS UNDERWAY. THEREFORE, WE ARE WILLING TO BROADEN THE
AGENDA TO INCLUDE COMPUTER/COMMUNICATIONS ISSUES OUTSIDE
TRADE/INVESTMENT AREA. BUT CANADIANS SHOULD RECOGNIZE
THE US INITIALLY REQUESTED CONSULTATIONS TO EXPRESS
CONCERNS ABOUT THOSE GOC PROPOSALS IN GREEN PAPER WHICH
MIGHT AFFECT U.S. TRADE AND INVESTMENT INTERESTS. THERE-
FORE, U.S. SIDE IN FIRST SESSION WOULD CONTINUE TO
EMPHASIZE TRADE/INVESTMENT CONCERNS.

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2. U.S. DELEGATION TO OTTAWA WOULD INCLUDE SUFFICIENT REPRESENTATION FROM TELECOMMUNICATIONS-ORIENTED AGENCIES SO THAT CANADIAN CONCERNS IN BROADER COMPUTER/TELECOMMUNICATIONS ISSUES COULD BE HEARD. RESPONSE TO THESE CONCERNS WOULD PROBABLY HAVE TO BE IN GENERAL TERMS AT FIRST MEETING. WE STILL BELIEVE THAT FOLLOW-UP MEETING IN WASHINGTON WOULD PROVIDE BETTER FORUM IF CANADIANS WISH TO PURSUE IN MORE DETAIL THE ISSUES THEY INTEND TO RAISE IN THE BROADER CONTEXT OF THE INITIAL SESSION.

3. US WELCOMES CANADIAN AGREEMENT TO CONSULT WITH US ON CANADIAN OFFSET REQUIREMENTS, INCLUDING THE AEROSPACE INDUSTRIES. SINCE MANY OF THE SAME US OFFICIALS WILL BE INVOLVED IN BOTH ISSUES, WE PROPOSE THAT THE OFFSET REQUIREMENT CONSULTATIONS BE SCHEDULED BACK-TO-BACK WITH THE COMPUTER/COMMUNICATIONS CONSULTATIONS IN OTTAWA IN EARLY JANUARY, WE SUGGEST 9 AND 10. IF THE CANADIANS BELIEVE THAT AN EARLY JANUARY MEETING WOULD BE TOO SOON TO DISCUSS OFFSET REQUIREMENTS, WE WOULD PREFER TO GO AHEAD WITH THE COMPUTER CONSULTATIONS AT THAT TIME AND SCHEDULE THE OFFSET CONSULTATIONS AT A LATER DATE. KISSINGER

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